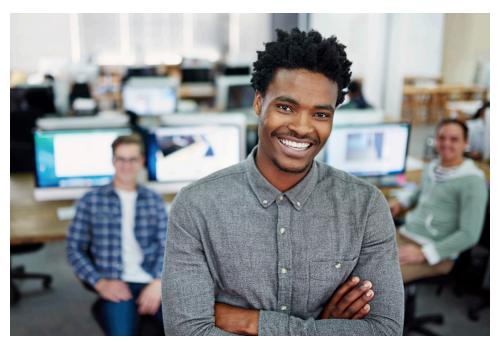# MANAGEMENT
Associate of Science degree

Program and Career Description:

The Management emphasis is a two-year program for students planning to complete a bachelor's degree in Business Administration, Finance, Management or Marketing. Students pursuing careers in business management, sales, retail management, marketing, finance or advertising should consider this degree. Below are a few examples of career and salary information.

Career	Median Salary with BS degree
Administrative Services Managers	$86,110
Sales Managers	$113,860
Purchasing Managers	$108,120

Career and salary information taken from www.bls.gov. Check out this web site for additional information about education requirements and preferred work styles and abilities for these careers. Salaries are not guaranteed.

Transfer Options

Per the *Complete College Tennessee Act of 2010*, this degree will be transferable to any of the following universities offering a Baccalaureate degree in this major:

- Austin Peay State University
- East Tennessee State University
- Middle Tennessee State University
- Tennessee State University
- Tennessee Tech University

- University of Memphis
- University of Tennessee, Chattanooga
- University of Tennessee, Knoxville
- University of Tennessee, Martin

Articulation agreements exist between other private and non-TN public institutions. The most current information is available at www.columbiastate.edu/admissions/transfer-information.

COLUMBIA STATE COMMUNITY COLLEGE

MANAGEMENT

Major in Tennessee Transfer Pathway with Emphasis in Management (A. S.)

Program Requirements

Students may be required to take additional Learning Support or pre-requisite courses.

Communications Requirement
ENGL 1010, 1020
SPCH 1010 or SPCH 1030

History Requirement (Take 2 courses)
HIST 1110, 1120, 2010, 2020, 2030

Humanities/Fine Arts (Take 3 courses -- one must be a literature course)
ART 1030
ARTH 2010, 2020
ENGL 2015
HUM 1130, 1131
MUS 1030
PHIL 1030, 2030, 2033
THEA 1030
Literature Options: ENGL 2130, 2230, 2310, 2320, 2920

Natural Sciences Requirement (Take 2 courses)
ASTR 1030
BIOL 1030 (must not be paired with another BIOL)
BIOL 1110, 1120, 2010, 2020
CHEM 1110, 1120
GEOG 1010, 1020
PHYS 2010, 2020, 2110, 2120
PSCI 1030

Mathematics Requirement
MATH 1530 (Students transferring to UT Knoxville should take MATH 2050)

Social/Behavioral Sciences (Take 2 courses)
ECON 2010, 2020

Major Required Courses
ACCT 1010, 1020
MATH 1630*, 1830**
INFS 1010
Guided Electives***

*Students transferring to TSU, TTU, University of Memphis, UT Chattanooga, or UT Martin should take MATH 1130 instead of 1630.

**Students transferring to UT Martin, APSU or MTSU may take guided electives instead of MATH 1830.

***Guided electives should be transfer courses, chosen in consultation with your academic advisor and with recommendation from your transferring school.

If you have completed TN eCampus courses, run a degree audit from the student tab in myChargerNet to determine how these courses apply to this program.

2016-2017 Catalog

Sample Academic Plan

First Year – Fall Semester

____	ENGL 1010	Composition I	3
____	MATH 1530	Elementary Statistics	3
____	ECON 2010	Macroeconomics	3
____	INFS 1010	Computer Applications	3
____	History Requirement		3
____	COLS 101	Columbia State College Success	1
			16

First Year – Spring Semester

____	ENGL 1020	Composition II	3
____	MATH 1630*	Finite Math	3
____	ECON 2020	Microeconomics	3
____	SPCH 1010	Fundamentals of Speech Communication **or**	
	SPCH 1030	Argumentation and Debate	3
____	History Requirement		3
			15

Second Year – Fall Semester

____	Literature Requirement		3
____	Humanities/Fine Arts		3
____	Natural Sciences Requirement		4
____	ACCT 1010	Principles of Accounting I	3
____	MATH 1830*	Applied Calculus	3
			16

Second Year – Spring Semester

____	Humanities/Fine Arts		3
____	Guided Electives***		4
____	Natural Sciences Requirement		4
____	ACCT 1020	Principles of Accounting II	3
			14

TOTAL CREDIT HOURS 61

At some universities, foreign language may be required in certain programs that lead to the Bachelor of Arts Degree. Complete information regarding foreign language requirements at each university may be found on the transfer and articulation web sites of the Tennessee Board of Regents and the University of Tennessee System. Community college students are encouraged to be familiar with foreign language requirements at the universities and, if applicable, complete the requirements before transferring.

Requirements for Graduation include:
- earning 25% of total program credits in residence at Columbia State.
- cumulative GPA must be 2.0.
- taking the Exit Exam.

For more information contact:
Dearl Lampley at
dlampley@columbiastate.edu or 931.540.2678
or
Science, Technology and Math Division office at
931.540.2710